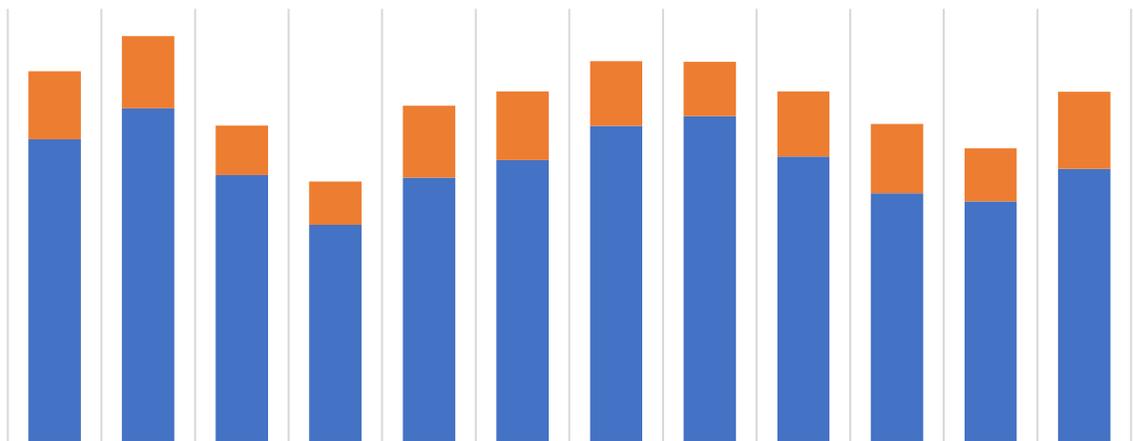


**Cosmetology Advisory Board
Licensing Statistics
Fiscal Years 2015 to 2018**

License Type	Percent New Licenses Issued Online		Percent Renewal Licenses Issued Online		FY 2018	FY 2017	FY 2016	FY 2015
	New Licenses Issued	Percent New Licenses Issued Online	Renewal Licenses Issued	Percent Renewal Licenses Issued Online	TOTAL POPULATION*	TOTAL POPULATION*	TOTAL POPULATION*	TOTAL POPULATION*
Operator	4,212	76.7%	45,894	94.3%	147,364	143,559	139,689	134,628
Manicure Specialist	2,227	90.5%	13,142	96.2%	47,202	45,889	43,931	42,150
Esthetician Specialist	1,625	83.3%	5,472	98.8%	21,338	20,557	19,763	19,553
Manicure/Esthetician Specialist	702	1.3%	2,013	99.3%	7,696	6,966	5,688	4,044
Hair Weaving Specialists	16	81.3%	48	72.9%	180	163	165	158
Wig Specialist	0	0.0%	2	100.0%	15	15	14	15
Eyelash Extension Specialist	100	82.0%	289	0.0%	823	763	623	604
Operator Instructor	156	74.4%	1,705	97.3%	5,618	5,552	5,437	5,272
Manicure Instructor	5	100.0%	23	91.3%	78	76	66	59
Esthetician Instructor	16	75.0%	57	96.5%	212	207	193	179
Wig Instructor	0	0.0%	2	100.0%	2	2	2	2
Manicurist/Esthetician Instructor	1	0.0%	3	100.0%	13	11	10	6
Eyelash Extension Instructor	2	100.0%	12	100.0%	3	1	0	0
Student Permits	23,273	86.0%	Does Not Renew		25,888	23,634	24,756	23,484
Cosmetology Salon	1,800	84.2%	4,619	98.0%	20,083	19,963	19,562	19,573
Manicure Salon	89	79.8%	121	99.2%	704	723	752	737
Esthetician Salon	278	81.3%	291	99.7%	1,664	1,579	1,394	1,230
Esthetician/Manicure Salon	815	85.8%	1,244	99.5%	6,164	6,017	5,677	5,181
Dual Salon/Shop	764	84.0%	875	99.2%	4,669	5,331	3,835	3,417
Hair Weaving Salon	54	84.0%	6	100.0%	54	55	73	89
Wig Salon	1	100.0%	8	87.5%	32	36	35	32
Eyelash Extension Salon	79	78.5%	32	100.0%	299	241	174	126
Mobile Salons	8	N/A	1	N/A	45	51	39	28
Cosmetology School-Private	16	N/A	130	N/A	213	202	220	221
Cosmetology School-Vocational	3	N/A	144	N/A	187	186	175	170
Cosmetology School-Community Col	1	N/A	53	N/A	60	59	60	60
TOTAL INDIVIDUALS	32,335	83.1%	68,662	95.2%	256,432	247,505	240,462	235,217
TOTAL FACILITIES	6,755	0.0%	8,725	25.6%	46,942	45,221	42,217	37,002
TOTAL COSMETOLOGY LICENSEE POPULATION					303,374	292,726	282,679	272,219
TOTAL TDLR LICENSEE POPULATION					809,465	738,512	679,280	652,388
COSMETOLGY PERCENTAGE OF TOTAL TDLR LICENSEE POPULATION					37.5%	39.6%	41.6%	41.7%

*The population number is a snapshot of the number of active licenses on the first day of the month.
The number of licenses issued and renewed is the total activity performed during the fiscal year.

**COSMETOLOGY
CUSTOMER SERVICE CONTACTS
FISCAL YEAR 2018**



	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Email Totals	2,187	2,320	1,587	1,400	2,314	2,210	2,084	1,752	2,090	2,229	1,708	2,471
Call Totals	9,809	10,804	8,659	7,049	8,568	9,136	10,234	10,545	9,251	8,073	7,808	8,857

ADVISORY BOARD ON COSMETOLOGY

Enforcement Division Staff Report

October 1, 2018

Case Highlights

COS20180011241

On July 30, 2018, an Agreed Order was issued against Beauty Basics Inc. d/b/a Aveda Institute San Antonio assessing an administrative penalty in the amount of \$1,350 for failing to properly account for student clock hours of instruction.

COS20180005927

On May 17, 2018, an Agreed Order was issued against owners Ashley Ponce and Prabhjot Kaur d/b/a Goddess Beauty Lounge assessing an administrative penalty of \$500 for operating a place of business in which cosmetology is practiced without first obtaining a facility license.

COS20180010112

On July 6, 2018, an Agreed Order was issued against 2 PT Holdings Inc. d/b/a Deluxe Nails and Spa assessing an administrative penalty of \$2,625 for failing to cooperate with an inspection, for failing to provide an autoclave or sterilizer, and for failure to clean and disinfect wax pots.

COS20180002540

On June 26, 2018, a Default Order was issued against Fabiola Gonzalez d/b/a Beauty & Style Hair Salon assessing an administrative penalty of \$1,000 for employing an unlicensed cosmetology operator.

COS20180004378

On May 31, 2018, a Default Order was issued against Sanh Dung Thi Tran d/b/a Texas Nails and Spa assessing an administrative penalty in the amount of \$1,750 for failing to properly clean and disinfect manicure and pedicure tools and failure to clean and sanitize whirlpool foot spas.

Key Statistics – Fiscal Year 2018

Shown below are key statistics for the Cosmetology program and for all TDLR programs combined through July of Fiscal Year 2018.

<u>Statistic</u>	<u>COS</u>	<u>TDLR</u>
• Number of cases opened:	1,734	9,572
• Number of cases resolved:	1,975	8,836
• Number of Agreed Orders:	610	1,227
• Total amount of penalties assessed:	\$703,435	\$3,012,710
• Total amount of penalties collected:	\$721,672	\$1,373,506

ADVISORY BOARD ON COSMETOLOGY

OCTOBER 1ST, 2018

COSMETOLOGY STATISTICS AND TRENDS

EXAMINATION STATISTICS

(AS OF AUGUST 31ST, 2018)

2018	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Pass	1,900	2,712	1,887	6,499	1,735	1,744	1,812	5,291	2,336	2,691	3,276	8,303	2,716	2,411	2,558	7,685	2,778
Fail	973	1,336	1,098	3,407	886	1,022	983	2,891	1,243	1,548	4,582	4,373	1,515	1,227	1,386	4,161	14,802
Total	2,873	4,048	2,985	9,906	2,621	2,766	2,795	8,182	3,579	4,239	4,858	12,676	4,231	3,638	3,947	11,816	42,580
Rate	66.1%	67.0%	63.2%	65.6%	66.2%	63.1%	64.8%	64.7%	65.3%	63.5%	67.4%	65.5%	64.2%	66.3%	64.8%	65.0%	65.2%
2017	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Pass	2,314	2,428	2,156	6,898	2,045	2,079	2,133	6,257	2,753	2,909	3,170	8,832	2,658	2,428	2,481	7,567	29,554
Fail	1,019	1,049	878	2,946	767	884	946	2,597	1,228	1,265	1,423	3,916	1,232	1,134	1,064	3,430	12,889
Total	3,333	3,477	3,034	9,844	2,812	2,963	3,079	8,854	3,981	4,174	4,593	12,748	3,890	3,562	3,545	10,997	42,443
Rate	69.4%	69.8%	71.1%	70.1%	72.7%	70.2%	69.3%	70.7%	69.2%	69.7%	69.0%	69.3%	68.3%	68.2%	70.0%	68.8%	69.6%
2016	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Pass	2,429	2,452	2,110	6,991	1,982	1,856	2,148	5,986	2,495	2,858	3,234	8,587	2,891	2,479	2,950	8,320	29,884
Fail	1,150	1,176	1,023	3,349	846	838	1,029	2,713	1,239	1,224	1,310	3,773	1,405	1,151	1,297	3,853	13,688
Total	3,579	3,628	3,133	10,340	2,828	2,694	3,177	8,699	3,734	4,082	4,544	12,360	4,296	3,630	4,247	12,173	43,572
Rate	67.9%	67.6%	67.3%	67.6%	70.1%	68.9%	67.6%	68.8%	66.8%	70.0%	71.2%	69.5%	67.3%	68.3%	69.5%	68.3%	68.6%

COSMETOLOGY CURRICULUM STATISTICS

(AS OF AUGUST 31ST, 2018)

2016	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Curriculum Approvals Issued	121	97	66	284	54	159	61	274	140	113	293	546	303	255	54	612	1,716

COSMETOLOGY CONTINUING EDUCATION STATISTICS

(AS OF AUGUST 31ST, 2018)

2018	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Course Approvals Issued	34	10	28	72	3	11	20	34	33	24	18	75	39	17	20	76	257
Total Courses (end of month)	214	210	225	225	221	220	214	214	233	230	233	233	240	249	246	246	246

2017	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Course Approvals Issued	26	7	17	50	7	14	25	46	14	26	20	60	28	6	19	53	209
Total Courses (end of month)	241	238	235	235	229	224	230	230	218	216	217	217	215	209	22	202	202

2016	SEP	OCT	NOV	Q1	DEC	JAN	FEB	Q2	MAR	APR	MAY	Q3	JUN	JUL	AUG	Q4	TOT
Course Approvals Issued	13	10	20	43	13	11	21	45	38	19	18	75	31	23	18	72	235
Total Courses (end of month)	246	245	256	256	265	256	258	258	259	263	247	247	253	235	228	228	228

COSMETOLOGY EXAMINATION STATISTICS BY LICENSE TYPE

FY 2018

(AS OF AUGUST 31ST, 2018)

SEPT – OCT – NOV					DEC – JAN – FEB				
1 ST QUARTER					2 ND QUARTER				
LICENSE TYPE	PASS	FAIL	TOTAL	RATE	LICENSE TYPE	PASS	FAIL	TOTAL	RATE
OPERATOR WRITTEN	1,675	1,761	3,436	48.75%	OPERATOR WRITTEN	1,242	1,193	2,435	51.01%
OPERATOR PRACTICAL	1,565	110	1,675	93.43%	OPERATOR PRACTICAL	1,378	90	1,468	93.87%
MANICURIST WRITTEN	875	737	1,612	54.28%	MANICURIST WRITTEN	757	812	1,569	48.25%
MANICURIST PRACTICAL	896	64	960	93.33%	MANICURIST PRACTICAL	748	73	821	91.11%
ESTHETICIAN WRITTEN	606	544	1,150	52.70%	ESTHETICIAN WRITTEN	485	576	1,061	45.71%
ESTHETICIAN PRACTICAL	629	10	639	98.44%	ESTHETICIAN PRACTICAL	489	13	502	97.41%
MANI/ESTH WRITTEN	7	17	24	29.17%	MANI/ESTH WRITTEN	3	21	24	12.50%
MANI/ESTH PRACTICAL	7	0	7	100.00%	MANI/ESTH PRACTICAL	2	0	2	100.00%
EYE LASH WRITTEN	43	37	80	53.75%	EYE LASH WRITTEN	33	23	56	58.93%
EYE LASH PRACTICAL	43	0	43	100.00%	EYE LASH PRACTICAL	33	0	33	100.00%
HAIR WEAVING WRITTEN	6	7	13	46.15%	HAIR WEAVING WRITTEN	5	3	8	62.50%
HAIR WEAVING PRACTICAL	8	0	8	100.00%	HAIR WEAVING PRACTICAL	4	0	4	100.00%
WIG WRITTEN	0	0	0	0.00%	WIG WRITTEN	0	0	0	0.00%
WIG PRACTICAL	0	0	0	0.00%	WIG PRACTICAL	0	0	0	0.00%
INSTRUCTOR WRITTEN	74	116	190	38.95%	INSTRUCTOR WRITTEN	56	79	135	41.48%
INSTRUCTOR PRACTICAL	65	4	69	94.20%	INSTRUCTOR PRACTICAL	56	8	64	87.50%
TOTAL	6,499	3,407	9,906	65.61%	TOTAL	5,291	2,891	8,182	64.67%

MAR – APR – MAY					JUN – JUL – AUG				
3 RD QUARTER					4 TH QUARTER				
LICENSE TYPE	PASS	FAIL	TOTAL	RATE	LICENSE TYPE	PASS	FAIL	TOTAL	RATE
OPERATOR WRITTEN	2,931	2,508	5,439	53.89%	OPERATOR WRITTEN	1,900	2,040	3,940	48.22%
OPERATOR PRACTICAL	2,250	97	2,347	95.87%	OPERATOR PRACTICAL	2,051	161	2,212	92.72%
MANICURIST WRITTEN	793	883	1,676	47.32%	MANICURIST WRITTEN	920	990	1,910	48.17%
MANICURIST PRACTICAL	729	59	788	92.51%	MANICURIST PRACTICAL	952	94	1,046	91.01%
ESTHETICIAN WRITTEN	697	623	1,320	52.80%	ESTHETICIAN WRITTEN	763	664	1,427	53.47%
ESTHETICIAN PRACTICAL	641	14	655	97.86%	ESTHETICIAN PRACTICAL	749	10	759	98.68%
MANI/ESTH WRITTEN	5	31	36	13.89%	MANI/ESTH WRITTEN	12	31	43	27.91%
MANI/ESTH PRACTICAL	7	0	7	100.00%	MANI/ESTH PRACTICAL	8	1	9	88.89%
EYE LASH WRITTEN	59	57	116	50.86%	EYE LASH WRITTEN	64	36	100	64.00%
EYE LASH PRACTICAL	48	1	49	97.96%	EYE LASH PRACTICAL	57	1	58	98.28%
HAIR WEAVING WRITTEN	8	1	9	88.89%	HAIR WEAVING WRITTEN	5	5	10	50.00%
HAIR WEAVING PRACTICAL	5	1	6	83.33%	HAIR WEAVING PRACTICAL	6	1	7	85.71%
WIG WRITTEN	0	0	0	0.00%	WIG WRITTEN	0	0	0	0.00%
WIG PRACTICAL	0	0	0	0.00%	WIG PRACTICAL	0	0	0	0.00%
INSTRUCTOR WRITTEN	72	97	169	42.60%	INSTRUCTOR WRITTEN	105	90	195	53.85%
INSTRUCTOR PRACTICAL	58	1	59	98.31%	INSTRUCTOR PRACTICAL	93	7	100	93.00%
TOTAL	8,303	4,373	12,676	65.50%	TOTAL	7,685	4,131	11,816	65.04%

REGULATORY PROGRAM MANAGEMENT DIVISION REPORT
Cosmetology Advisory Board Meeting
October 1, 2018

Outreach & Project

- Elizabeth Perez and Marinela LaFleur participated in the PSI Cosmetology and Barber ERCs examination reviews in June, August and September 2018.
- Marinela and Elizabeth represented the agency at the Foundation for Advancement of Careers & Technical Education (FACTED) Conference: July 8th – 12th in Galveston.
- Marinela and Elizabeth represented the agency at the Texas Industrial Vocational Association (TIVA) Conference: July 15th – July 21st in Irving; also answered questions and provided information to industry attendees. Information such as license renewals, the agency's Human Trafficking initiative, continuing education requirements and any other assistance asked of us. Facebook and Twitter information was shared also.
- Armstrong McCall World's Fair: September 9-10, 2018 in Austin, Texas.
- Elizabeth and Marinela continue to assist Enforcement, Field Inspections, Licensing and Customer Service with questions that arise during investigations, inspections, as well as addressing daily industry inquiries and emails.

Upcoming Trade Shows

- 74th Texas State Association & Beauty Culturist's League Convention and Trade Show: October 7 – 9, in Beaumont, Texas.

Cosmetology Advisory Board Meeting

Field Inspections Division Report



The Face of TDLR

October 1, 2018

Cosmetology Most Common Violations Found During Inspections

3rd Quarter, Fiscal Year 2018

1. **Failed to post the salon license in public view or to post individual licenses with a current photograph at the licensee's work station or in a book at the front desk. – Tex. Occupations Code Section 1602.401; 16 Tex. Admin. Code 83.70(e,f).**
2. **Failed to have restroom on or near premises without stored chemicals. - 16 Tex. Admin. Code Ch. 83.114(e).**
3. **Establishment furniture, equipment, and/or fixtures are unclean or are not in good repair. - 16 Tex. Admin. Code Ch. 83.114(a).**
4. **Failed to keep a record of the date and time of each daily or bi-weekly cleaning. - 16 Tex. Admin. Code Ch. 83.108(e,g,k).**
5. **Failed to store clean tools and materials in a clean, dry, debris-free environment or failure to separate clean tools from soiled tools or non-cosmetology supplies. - 16 Tex. Admin Code Ch. 83.102(f).**
6. **Failed to display Notification of Public Interest Information and Participation. - Tex. Occupations Code Section 1603.151(2).**
7. **Salon failed to maintain a list of all booth renters (independent contractors). - 16 Tex. Admin Code Ch. 83.71(c,d,e).**
8. **8.Failed to keep all products used in the conduct of business properly labeled in compliance with OSHA requirements. 16 Tex. Admin. Code Ch. 83.102(m).**
9. **Failed to post the most recent inspection report issued by the department in a place clearly visible to the public. - 16 Tex. Admin. Code Ch. 83.71(l)**
10. **Failed to prepare fresh disinfectant daily or more often if solution becomes diluted or soiled. – 16 Tex. Admin. Code Ch. 83.101(a)(3).**

Cosmetology Schools Most Common Violations Found During Inspections

3rd Quarter, Fiscal Year 2018

1. **Furniture, equipment, and/or fixtures are unclean or are not in good repair. - 16 Tex. Admin. Code Ch. 83.114(a).**
2. **Failure of school to display album containing the permits, with picture attached, of each student in the required manner Tex. Occupations Code Section 1602.266(a), Tex. Occupations Code Section 1602.456(a), 16 Tex. Admin. Code Ch. 83.72(h).**
3. **Failure of a school to properly account for the credit hours granted to each student. 16 Tex. Admin. Code Ch. 83.72(l) (8)**
4. **Failed to store clean tools and materials in a clean, dry, debris-free environment or failure to separate clean tools from soiled tools or non-cosmetology supplies. - 16 Tex. Admin Code Ch. 83.102(f).**
5. **Used a time clock without having the requirements posted 16 Tex. Admin. Code Ch. 83.72(j)**
6. **A person may not operate a beauty shop, beauty culture school, specialty shop, or other place of business in which cosmetology is taught or practiced unless the person holds a license to operate that place of business. Tex. Occupations Code Section 1602.301(a).**
7. **Shampoo bowls, and manicure tables shall be disinfected prior to use for each client. 16 Tex. Admin Code Ch. 83.102(g).**

Division Projects

Mini-Salon Round-Ups

Field Inspections staff completed 86 mini-salon round-ups throughout Texas completing 4,707 inspections this fiscal year.

Outreach

CamTu Tran, East Region Manager continues working with Vietnamese TV in Houston and Dallas.

Personnel Update

Fernando Reyes was promoted to the South Region Manager on June 1, 2008.

Congratulations to Ulises Ossio and Juan Muñoz, who were both selected as Liaisons effective August 1, 2018. Liaisons help perform school pre-license inspections and develop and perform inspector training for new inspectors and provide additional training to all inspectors when updates are made to the 11 programs that require inspections.

We are welcoming four new inspectors on September 17, 2018. James Turner and LaCreasha Wells will work in the DFW area, Nina Smith in the Houston area, and James McEachern will work in area of Bexar, Kendall and Comal Counties.

Inspection Statistics Cosmetology

	Cosmetology Salons		Dual Establishments		Cosmetology Mini-Salons		Dual Mini-Shops		Cosmetology Program Totals	
	FY 2018	FY 2017	FY 2018	FY 2017	FY 2018	FY 2017	FY 2018	FY 2017	FY 2018	FY 2016
SEPT	839	934	149	158	352	210	12	2	1352	1304
OCT	1348	974	171	134	252	29	9	1	1780	1138
NOV	1341	922	165	115	441	19	18	0	1965	1056
QTR 1	3528	2830	485	407	1045	258	39	3	5097	3498
DEC	837	939	108	120	59	204	4	10	1008	1273
JAN	1480	1139	215	168	328	201	12	5	2035	1513
FEB	1488	1056	202	135	589	219	13	8	2292	1418
QTR 2	3805	3134	525	423	976	624	29	23	5335	4204
MAR	1784	1513	296	195	997	192	55	13	3132	1913
APR	1649	937	259	142	341	289	18	16	2267	1384
MAY	1751	1052	290	159	537	223	45	6	2623	1440
QTR 3	5184	3502	845	496	1875	704	118	35	8022	4737
JUNE	1733	1227	318	174	295	329	11	8	2357	1738
JUL	1570	1297	257	189	369	463	7	6	2203	1955
AUG	2030	993	362	164	1357	1084	77	75	3826	2316
QTR 4	5333	3517	937	527	2021	1876	95	89	8386	6009
Year to Date/ Year End	17,850	12,983	2,792	1,853	5,917	3,462	281	150	26,840	18,448
†Cosmetology Schools Inspections were transferred to the Education and Examination Division as of September 1, 2015										
†Cosmetology Schools Inspections were transferred back to Field Inspections on March 1, 2018										

Inspection Statistics Cosmetology Schools

	Cosmetology Schools	
	FY 2018	FY 2017
SEPT	80	90
OCT	69	83
NOV	75	74
QTR 1	224	247
DEC	45	47
JAN	72	97
FEB	82	97
QTR 2	199	241
MAR	93	108
APR	108	79
MAY	98	99
QTR 3	299	286
JUNE	50	69
JUL	45	36
AUG	37	35
QTR 4	132	140
Year to Date/ Year End	854	914

Highlighted numbers were completed by the E&E division.